Department of
**MANAGEMENT
SERVICES**
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**State Term Contract
No. 80101507-SA-19-1
Information Technology Staff Augmentation Services**

Contract Exhibit F
The awarded category pricing from the Contractor's submitted Price Sheet from 3rd Bid RFP 15-80101507-SA-D

<u>**VITAVER AND ASSOCIATES, INC.**</u>

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
Applications Development	1200	Director Systems and Programming	1. Team Leader	$95.00
			2. Manager	$124.22
			3. Sr. Manager	$151.45
	1210	Mgmt. Applications Development	1. Team Leader	$81.32
			2. Manager	$119.93
			3. Sr. Manager	$121.45
	1220	Applications Architect	A. Entry	$75.97
			B. Intermediate	$92.93
			C. Advanced	$105.84
	1230	Enterprise Application Integration (EA) Engineer	No Variance	$109.64
	1240	Systems Analyst	A. Entry	$60.65
			B. Intermediate	$88.12
			C. Advanced	$91.21
	1250	Applications Development Analyst	A. Entry	$55.99
			B. Intermediate	$84.57
			C. Advanced	$105.00
Data Strategy and Management	1400	Database Manager	1. Team Leader	$86.45
			2. Manager	$103.24
			3. Sr. Manager	$119.84
	1410	Data Architect	A. Entry	$70.34
			B. Intermediate	$99.55
			C. Advanced	$124.16
	1420	Data Modeler	A. Entry	$60.95
			B. Intermediate	$82.75
			C. Advanced	$109.14
	1430	Database Analyst	A. Entry	$68.96
			B. Intermediate	$95.00
			C. Advanced	$115.00
	1440	Database Administrator	A. Entry	$71.98
			B. Intermediate	$82.12
			C. Advanced	$99.38
Quality Assurance	1600	Mgmt. Quality Assurance	1. Team Leader	$75.35
			2. Manager	$108.70

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
			3. Sr. Manager	$120.53
	1610	Quality Engineering Consultant	No Variance	$98.87
	1620	Quality Assurance Analyst	A. Entry	$57.34
			B. Intermediate	$70.26
			C. Advanced	$82.20
Technology Research	1801	Manager, Technology Research	No Variance	$118.58
	1810	Technology Research Analyst	A. Entry	$69.23
			B. Intermediate	$83.60
			C. Advanced	$102.87
Client Technologies	2000	Manager, Client Technologies	1. Team Leader	$79.85
			2. Manager	$93.99
			3. Sr. Manager	$129.25
	2010	Client Technologies Analyst	A. Entry	$50.62
			B. Intermediate	$66.48
			C. Advanced	$75.09
	2020	Client Technologies Technician	A. Entry	$49.34
			B. Intermediate	$52.39
			C. Advanced	$72.88
Customer Support	2200	Mgmt. Customer Support	1. Team Leader	$64.23
			2. Manager	$79.09
			3. Sr. Manager	$98.43
	2210	Customer Support Analyst	A. Entry	$38.02
			B. Intermediate	$39.99
			C. Advanced	$65.51
	2220	Customer Support Technician	A. Entry	$35.55
			B. Intermediate	$46.12
			C. Advanced	$56.76
Network Management	2400	Director, Network Operations	1. Team Leader	$99.45
			2. Manager	$116.31
			3. Sr. Manager	$150.12
	2410	Manager, Network Operations	1. Team Leader	$78.12
			2. Manager	$108.76
			3. Sr. Manager	$146.22
	2420	Network Architect	A. Entry	$76.12
			B. Intermediate	$89.54
			C. Advanced	$116.66
	2430	Network Engineer	A. Entry	$78.87
			B. Intermediate	$95.78
			C. Advanced	$110.32
	2440	Network Analyst	A. Entry	$61.98
			B. Intermediate	$87.00
			C. Advanced	$97.98
	2450	Network Administrator	A. Entry	$55.05
			B. Intermediate	$75.33
			C. Advanced	$83.08
	2460	Network Technician	A. Entry	$49.99
			B. Intermediate	$60.01
			C. Advanced	$65.32
Internet Planning, Eng. & Operations	2600	Mgmt. Internet Operations	1. Team Leader	$97.02
			2. Manager	$102.65
			3. Sr. Manager	$134.78

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
	2610	Internet/Web Architect	A. Entry	$59.72
			B. Intermediate	$88.04
			C. Advanced	$105.12
	2620	Internet/Web Engineer	A. Entry	$55.34
			B. Intermediate	$78.99
			C. Advanced	$99.99
	2630	Web Applications Programmer	A. Entry	$60.34
			B. Intermediate	$88.76
			C. Advanced	$105.44
	2640	Web Designer	A. Entry	$48.32
			B. Intermediate	$58.64
			C. Advanced	$86.12
	2650	Webmaster	A. Entry	$46.55
			B. Intermediate	$65.27
			C. Advanced	$75.05
	2660	Internet/Web Systems Administrator	A. Entry	$45.05
			B. Intermediate	$70.36
			C. Advanced	$81.48
	2670	Web Customer Support Specialist	A. Entry	$45.87
			B. Intermediate	$57.54
			C. Advanced	$63.66
Operations	2800	Director, Data Center Operations	No Variance	$137.15
	2810	Manager, Computer Operations	1. Team Leader	$65.05
			2. Manager	$95.44
			3. Sr. Manager	$115.56
	2820	Supervisor, Computer Operations	1. Team Leader	$65.00
			2. Manager	$74.84
	2830	Computer Operator	A. Entry	$30.02
			B. Intermediate	$39.99
			C. Advanced	$42.12
	2840	Manager, Capacity Planning	No Variance	$105.56
	2850	Manager, Production Support	1. Team Leader	$87.34
			2. Manager	$104.47
	2860	Production Support Analyst	A. Entry	$42.23
			B. Intermediate	$59.99
			C. Advanced	$72.45
Telecommunications	3000	Manager, Telecommunication Operations	1. Team Leader	$63.37
			2. Manager	$113.50
			3. Sr. Manager	$132.78
	3010	Telecommunication Engineer	A. Entry	$45.54
			B. Intermediate	$70.97
			C. Advanced	$89.45
	3020	Telecommunication Technician	A. Entry	$50.08
			B. Intermediate	$65.25
			C. Advanced	$75.56
Electronic Commerce	3200	Director, Electronic Commerce	No Variance	$150.76
	3210	Manager, Electronic Commerce	No Variance	$100.03
	3220	Electronic Commerce Analyst	A. Entry	$45.99
			B. Intermediate	$75.02
			C. Advanced	$94.00

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
	3230	EDI Specialist	A. Entry	$60.62
			B. Intermediate	$68.66
			C. Advanced	$71.74
Business Intelligence Systems Management	3400	Director, Data Warehouse	1. Team Leader	$120.98
			2. Manager	$144.10
			3. Sr. Manager	$180.86
	3410	Manager, Data Warehouse	No Variance	$132.46
	3420	Business Intelligence Analyst	No Variance	$135.96
	3430	Data Warehouse Analyst	A. Entry	$65.30
			B. Intermediate	$85.98
			C. Advanced	$99.42
	3440	Data Warehouse Administrator	No Variance	$100.00
	3600	Manager, Decision Support	No Variance	$100.87
	3610	Decision Support Specialist	A. Entry	$45.87
			B. Intermediate	$65.08
			C. Advanced	$72.45
	3620	Decision Support Administrator	A. Entry	$50.07
			B. Intermediate	$75.76
			C. Advanced	$100.94
	3800	Manager, CRM Technology	No Variance	$145.53
	4000	Knowledge Engineer	No Variance	$126.42
Enterprise Resource Planning (ERP)	4200	ERP Team Lead	No Variance	$145.54
	4210	ERP Team Member	No Variance	$112.34
	4220	ERP Configurer	No Variance	$76.45
	4230	ERP Programmer/Analyst	A. Entry	$69.12
			B. Intermediate	$85.00
			C. Advanced	$105.00
	4240	ERP Systems Support Specialist	No Variance	$85.55
	4250	ERP Systems Administrator	No Variance	$104.56
	4600	Basis/Ale Technical Consultant	No Variance	$140.67
Sourcing and Vendor Relationship Management	4800	Chief Sourcing Officer	No Variance	$135.57
	4810	Manager IT Procurement	No Variance	$104.65
	4820	IT Procurement Specialist	No Variance	$62.22
	5000	Manager, Vendor Relationships	1. Team Leader	$70.22
			2. Manager	$100.12
			3. Sr. Manager	$120.86
	5010	Manager, Outsourcing Contracts	No Variance	$105.50
	5020	Contracts Manager	No Variance	$83.76
	5040	Finance/Administration Specialist	A. Entry	$60.18
			B. Intermediate	$75.12
			C. Advanced	$98.67
	5200	Technical Advisor	No Variance	$113.00
Business Management / Administration	5400	Asset Manager	No Variance	$97.28
	5410	Asset Management Administrator	A. Entry	$45.67
			B. Intermediate	$55.12
			C. Advanced	$60.04
	5500	Director, HR/IT	No Variance	$125.49
	5600	Manager, HR/IT Staffing	No Variance	$89.99
	5610	Technical Recruiter	A. Entry	$48.53
			B. Intermediate	$65.86
			C. Advanced	$97.06

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
	5620	HR/IT Generalist	A. Entry	$45.15
			B. Intermediate	$60.03
			C. Advanced	$75.87
	5800	Documentation Specialist/Technical Writer	A. Entry	$45.00
			B. Intermediate	$70.86
			C. Advanced	$79.00
	6000	Manager, IT Finance	No Variance	$117.78
	6100	Director, IT Risk and Compliance	No Variance	$155.75
	6200	Manager, IT Audit	No Variance	$123.12
	6210	IT Auditor	No Variance	$85.67
	6400	Business Management Specialist	No Variance	$90.70
Training	6600	Manager, Technical Training	1. Team Leader	$70.89
			2. Manager	$84.16
			3. Sr. Manager	$115.75
	6610	Technical Trainer	A. Entry	$48.53
			B. Intermediate	$50.64
			C. Advanced	$65.29
Security Management	6800	Security Manager	1. Team Leader	$75.97
			2. Manager	$115.87
			3. Sr. Manager	$138.00
	6810	Security Analyst	A. Entry	$50.02
			B. Intermediate	$75.43
			C. Advanced	$110.00
	6820	Data Security Specialist	No Variance	$93.56
	6830	Network Security Specialist	No Variance	$105.65
	6840	System Security Specialist	No Variance	$85.43
	6850	Web Security Specialist	No Variance	$88.44
Business Continuance Management	7000	Manager, Business Continuance	No Variance	$110.44
	7010	Business Continuance Specialist	No Variance	$94.36
Product Development	7200	Manager, Product Development	1. Team Leader	$70.03
			2. Manager	$95.87
			3. Sr. Manager	$119.64
	7210	Product Architect	No Variance	$143.68
	7220	Product Engineer	A. Entry	$48.76
			B. Intermediate	$70.75
			C. Advanced	$95.12
	7230	Product Developer	A. Entry	$65.34
			B. Intermediate	$79.99
			C. Advanced	$99.65
Systems Programming & Admin.	7400	Manager, Systems Software	1. Team Leader	$98.46
			2. Manager	$122.24
			3. Sr. Manager	$145.56
	7410	Systems Architect	A. Entry	$60.99
			B. Intermediate	$88.67
			C. Advanced	$140.87
	7420	Systems Software Programmer	A. Entry	$75.06
			B. Intermediate	$95.37
			C. Advanced	$115.89

Job Family	Job No.	Job Title	Scope Variant	Contractor's Submitted Price
	7430	Groupware Specialist	A. Entry	$63.30
			B. Intermediate	$80.85
			C. Advanced	$86.86
	7440	Systems Administrator	A. Entry	$50.32
			B. Intermediate	$69.99
			C. Advanced	$90.73
	7450	UNIX System Administrator	No Variance	$94.00
	7460	Storage Management Specialist	No Variance	$92.23
Business Analysis and Planning	7500	Director, Enterprise Architecture	No Variance	$166.87
	7600	Manager, IT Business Planning	1. Team Leader	$97.75
			2. Manager	$132.38
			3. Sr. Manager	$134.16
	7610	Enterprise Architect	No Variance	$132.00
	7620	Business Process Consultant	A. Entry	$44.54
			B. Intermediate	$80.30
			C. Advanced	$95.56
	7630	IT Business Consultant	A. Entry	$45.55
			B. Intermediate	$75.97
			C. Advanced	$86.64
	7640	Business Analyst	A. Entry	$45.02
			B. Intermediate	$80.00
			C. Advanced	$88.67
	7700	Director, Business Relationships	No Variance	$168.75
	7800	Manager, Customer Relations	No Variance	$120.95
Release Management	8000	Configuration Management Analyst	A. Entry	$40.04
			B. Intermediate	$72.25
			C. Advanced	$78.98
	8010	Release/Build Engineer	No Variance	$87.89
Program Management	8200	Director, Program Management	No Variance	$161.00
	8210	Program Manager	1. Team Leader	$92.23
			2. Manager	$112.24
			3. Sr. Manager	$123.55
	8220	Project Manager	1. Team Leader	$75.98
			2. Manager	$110.00
			3. Sr. Manager	$111.00
	8230	Project Leader	A. Entry	$60.01
			B. Intermediate	$91.07
			C. Advanced	$99.30
	8235	Project Management Specialist	No Variance	$72.23
	8240	Resource Manager	No Variance	$105.89
Customer Service Hotline	8400	Manager, Customer Service Hotline	No Variance	$75.35
	8410	Customer Service Hotline Representative	A. Entry	$30.04
			B. Intermediate	$37.06
			C. Advanced	$42.24
Technical Product Support	8600	Manager, Technical Product Support	1. Team Leader	$70.87
			2. Manager	$82.45
			3. Sr. Manager	$99.99
	8610	Technical Product Support Analyst	No Variance	$68.87
	8620	Technical Product Support Specialist	A. Entry	$30.99
			B. Intermediate	$45.61
			C. Advanced	$68.90